

# 10

TOP REASONS

## to replace your Ballast Water Treatment System with PureBallast

Don't risk non-compliance and penalties because of a poorly functioning Ballast Water Treatment System (BWTS).

**Here are 10 reasons to consider replacing your BWTS with Alfa Laval's PureBallast system.**

1

**Your AMS extension has or will soon run out:** With approvals in place for operation in all waters, PureBallast is a system you can trust to meet your most challenging requirements.

2

**Your system isn't compliant:** If your system doesn't have a valid USCG or IMO Type Approval Certificate, you'll need to replace it. PureBallast has Type Approval for use in all waters with IMO and USCG Type Approval certificates in place for all offerings.

3

**Your installed system is unreliable:** If your system requires frequent repairs and maintenance, it may be more cost-effective to replace it, rather than continually repairing it.

4

**Your crew finds the current system difficult to run:** PureBallast is a simple, reliable system with no hazardous chemical handling.

5

**You don't have after-sales support:** If you're not getting proper (or any) after-sales support from the supplier of your current system, the risk of non-compliance can be high. PureBallast is supported by a global support team of service technicians and product specialists available 24x7.

6

**Your system is no longer supported:** With Alfa Laval's global infrastructure, your crew members are just a phone call away from 24x7 support for your PureBallast system and for parts from our distribution centers in the Americas, Europe and Asia.

7

**Your system supplier has exited the market:** With our 125-year commitment to the marine industry and more than 9,000 systems sold, Alfa Laval is committed to continually developing and updating PureBallast to maintain compliance with ever-changing regulatory requirements.

8

**The cost of upgrading is similar to the cost of a new PureBallast system:** The cost of a new PureBallast system can be similar to the cost of upgrading some systems to become compliant. PureBallast has low operational costs, has no need for chemical handling and is simple to operate and maintain.

9

**Your current system has components that are in a new PureBallast system:** Alfa Laval will review those components and reuse them where possible.

10

**You have a PureBallast 1 or 2 system installed:** We'll help you upgrade your existing PureBallast system to the latest version for further efficiencies. And, as with all PureBallast systems, it comes with all the necessary approvals.

### Why choose Alfa Laval?

Having replaced more than 200 systems from 20+ vendors, Alfa Laval has the expertise you can rely on to ensure compliance. We're a global organization with strong logistics, a local presence and more than 15 years of experience in ballast water management. We offer deep technical and practical knowledge, well-established partners, procedures and engineering support from start to finish.

### What you get when choosing Alfa Laval

- A free onboard survey to ensure the right BWMS for your vessel
- Cost-effective solutions based on our extensive replacement experience
- Elimination of excessive OpEx costs and unreliable BWMS equipment
- Access to the latest connectivity equipment
- Peace of mind with the market leader in ballast water management

**Schedule your free onboard survey for a full assessment of your BWTS. We'll provide you with recommendations to ensure compliance with the latest regulations and to help future-proof your vessel!**

